

**SANTA ANA DISTRICT OFFICE**  
**FY 2008 LENDER RANKINGS**  
**AS OF 7/31/08**



**TOP 3 LENDERS**

<b>#1 INNOVATIVE BANK</b> <b>181</b> <b>\$4,255,000</b>	<b>#2 WELLS FARGO BANK, NA</b> <b>166</b> <b>\$29,343,800</b>	<b>#3 CDC SMALL BUSINESS</b> <b>FINANCE CORP.</b> <b>159</b> <b>\$105,697,000</b>
---	---	--

<b>Rank</b>	<b>Lender Name</b>	<b># of Loans</b>	<b>\$ Amount of Loans</b>	<b>Average \$/Loan</b>
<b>1</b>	<b>INNOVATIVE BANK</b>	<b>181</b>	<b>\$4,255,000</b>	<b>\$23,508</b>
<b>2</b>	<b>WELLS FARGO BANK, NATIONAL ASSOCIATION</b>	<b>166</b>	<b>\$29,343,800</b>	<b>\$176,770</b>
<b>3</b>	<b>CDC SMALL BUSINESS FINANCE CORPORATION</b>	<b>159</b>	<b>\$105,697,000</b>	<b>\$664,761</b>
4	BANCO POPULAR NORTH AMERICA	133	\$17,434,000	\$131,083
5	BANK OF AMERICA, NATIONAL ASSOCIATION	126	\$3,931,500	\$31,202
6	WASHINGTON MUTUAL BANK	89	\$3,329,600	\$37,411
7	EDF RESOURCE CAPITAL, INC.	85	\$55,123,000	\$648,506
8	CAPITAL ONE BANK (USA), NATIONAL ASSOCIATION	76	\$3,425,000	\$45,066
9	U.S. BANK NATIONAL ASSOCIATION	64	\$8,239,900	\$128,748
10	SOUTHLAND ECONOMIC DEVELOPMENT CORPORATION	49	\$35,282,000	\$720,041
11	SUPERIOR FINANCIAL GROUP, LLC	41	\$450,000	\$10,976
12	CALIFORNIA BANK & TRUST	34	\$7,803,200	\$229,506
13	CIT SMALL BUSINESS LENDING CORPORATION	29	\$11,545,000	\$398,103
14	METROPACIFIC BANK	27	\$10,691,500	\$395,981
15	RABOBANK, NATIONAL ASSOCIATION	27	\$2,225,000	\$82,407
16	MORTGAGE CAPITAL DEVELOPMENT CORPORATION	26	\$13,856,000	\$532,923
17	CITIBANK, N.A.	25	\$2,835,000	\$113,400
18	TEMECULA VALLEY BANK	24	\$25,165,700	\$1,048,571
19	FULLERTON COMMUNITY BANK, FSB	22	\$6,807,600	\$309,436
20	BORREGO SPRINGS BANK, N.A.	21	\$2,778,000	\$132,286
21	CENTER BANK	18	\$7,277,500	\$404,306
22	WACHOVIA BANK, NATIONAL ASSOCIATION	17	\$11,593,600	\$681,976
23	UNION BANK OF CALIFORNIA, N.A.	17	\$365,000	\$21,471
24	PACIFIC CITY BANK	16	\$11,545,200	\$721,575
25	COMERICA BANK	16	\$6,821,600	\$426,350
26	SOUTH COUNTY BANK, NATIONAL ASSOCIATION	15	\$5,155,000	\$343,667
27	ENTERPRISE FUNDING CORPORATION	13	\$10,410,000	\$800,769
28	WILSHIRE STATE BANK	13	\$4,146,000	\$318,923
29	ALLIANCE BANK	12	\$9,019,200	\$751,600
30	HANMI BANK	12	\$7,017,000	\$584,750
31	PACIFIC COAST NATIONAL BANK	12	\$5,500,500	\$458,375
32	COMMERCEWEST BANK, N.A.	12	\$3,546,100	\$295,508
33	COMMONWEALTH BUSINESS BANK	12	\$3,354,000	\$279,500
34	1ST CENTENNIAL BANK	11	\$9,308,200	\$846,200
35	US METRO BANK	11	\$7,935,500	\$721,409
36	COMMUNITY BANK	11	\$5,380,300	\$489,118
37	EAST WEST BANK	11	\$2,637,000	\$239,727
38	PACIFIC CAPITAL BANK, NATIONAL ASSOCIATION	10	\$6,781,500	\$678,150
39	CITIZENS BUSINESS BANK	10	\$3,896,446	\$389,645
40	EXCEL NATIONAL BANK	9	\$5,710,300	\$634,478
41	NARA BANK	9	\$3,727,000	\$414,111
42	GATEWAY BUSINESS BANK	9	\$2,296,800	\$255,200
43	GILMORE BANK	8	\$6,729,000	\$841,125
44	CALIFORNIA STATEWIDE CERTIFIED DEVELOPMENT CORPORA	8	\$6,162,000	\$770,250

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
45	PACIFIC ENTERPRISE BANK	8	\$3,106,000	\$388,250
46	INLAND COMMUNITY BANK, NATIONAL ASSOCIATION	8	\$1,879,000	\$234,875
47	SECURITY BANK OF CALIFORNIA	8	\$1,600,000	\$200,000
48	PACIFIC MERCANTILE BANK	8	\$1,353,000	\$169,125
49	FIRST BANK	8	\$470,900	\$58,863
50	BUSINESS LOAN CENTER, LLC	8	\$290,000	\$36,250
51	PACIFIC PREMIER BANK	7	\$1,767,000	\$252,429
52	SECURITY PACIFIC BANK	6	\$6,612,800	\$1,102,133
53	MIRAE BANK	6	\$3,168,000	\$528,000
54	BRIDGE BANK, NATIONAL ASSOCIATION	6	\$2,910,000	\$485,000
55	AMPAC TRI STATE CDC	6	\$2,029,000	\$338,167
56	CELTIC BANK CORPORATION	6	\$1,693,000	\$282,167
57	INTERNATIONAL CITY BANK, NATIONAL ASSOCIATION	6	\$1,300,600	\$216,767
58	MISSION OAKS NATIONAL BANK	6	\$988,500	\$164,750
59	AMERICAN CONTINENTAL BANK	5	\$4,366,000	\$873,200
60	AMERICAS UNITED BANK	5	\$3,309,000	\$661,800
61	PREMIER COMMERCIAL BANK, NATIONAL ASSOCIATION	5	\$2,860,000	\$572,000
62	SILVERGATE BANK	5	\$1,357,000	\$271,400
63	FRONTIER BANK, FSB	5	\$375,000	\$75,000
64	UPS CAPITAL BUSINESS CREDIT	4	\$3,090,000	\$772,500
65	SAEHAN BANK	4	\$2,072,500	\$518,125
66	FIRST CALIFORNIA BANK	4	\$1,920,000	\$480,000
67	UNITI BANK	4	\$1,184,000	\$296,000
68	SHINHAN BANK AMERICA	4	\$1,050,000	\$262,500
69	ARROWHEAD CENTRAL CU	4	\$1,027,800	\$256,950
70	UNITED CENTRAL BANK	4	\$670,000	\$167,500
71	PACIFIC WESTERN BANK	4	\$560,600	\$140,150
72	MOUNTAIN 1ST BANK & TRUST COMPANY	3	\$4,600,000	\$1,533,333
73	COMMERCE NATIONAL BANK	3	\$4,260,000	\$1,420,000
74	CITY NATIONAL BANK	3	\$3,949,900	\$1,316,633
75	BUSINESS LENDERS, LLC	3	\$1,117,000	\$372,333
76	COMMUNITY SOUTH BANK D.B.A COMMUNITY SOUTH	3	\$857,000	\$285,667
77	UNITED COMMERCIAL BANK	3	\$680,000	\$226,667
78	PFF BANK & TRUST	3	\$459,100	\$153,033
79	COMMERCE BANK OF TEMECULA VALLEY	3	\$390,000	\$130,000
80	ALTURA CU	3	\$250,000	\$83,333
81	SOUTHLAND CREDIT UNION	3	\$150,000	\$50,000
82	SCE FCU	2	\$3,834,000	\$1,917,000
83	WORLD TRADE FINANCE, INC.	2	\$2,700,000	\$1,350,000
84	UNITED PACIFIC BANK	2	\$2,109,000	\$1,054,500
85	LEHMAN BROTHERS BANK, FSB	2	\$1,963,500	\$981,750
86	CALIFORNIA BUSINESS BANK	2	\$1,650,000	\$825,000
87	GROW AMERICA FUND, INCORPORATED	2	\$1,150,000	\$575,000
88	NATIONAL BANK OF CALIFORNIA	2	\$1,124,000	\$562,000
89	LANDMARK CERTIFIED DEVELOPMENT CORPORATION	2	\$1,086,000	\$543,000
90	ADVANTAGE CERTIFIED DEVELOPMENT CORPORATION	2	\$1,058,000	\$529,000
91	LOS ANGELES COUNTY SMALL BUSINESS DEVELOPMENT CORP	2	\$820,000	\$410,000
92	FIRST STANDARD BANK	2	\$550,000	\$275,000
93	JPMORGAN CHASE BANK, NATIONAL ASSOCIATION	2	\$428,300	\$214,150
94	PACIFIC ALLIANCE BANK	2	\$405,000	\$202,500
95	GBC INTERNATIONAL BANK	2	\$350,000	\$175,000
96	BEACH BUSINESS BANK	2	\$335,000	\$167,500
97	CALIFORNIA OAKS STATE BANK	2	\$250,000	\$125,000
98	LA JOLLA BANK, FSB	2	\$230,000	\$115,000
99	MERRILL LYNCH BANK & TRUST CO., FSB	2	\$200,000	\$100,000
100	ZIONS FIRST NATIONAL BANK	2	\$100,000	\$50,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
101	FIRST VIETNAMESE AMERICAN BANK	1	\$1,862,500	\$1,862,500
102	MANUFACTURERS BANK	1	\$1,440,000	\$1,440,000
103	FIRST NATIONAL BANK OF SOUTHERN CALIFORNIA	1	\$1,141,500	\$1,141,500
104	ORANGE COUNTY'S CU	1	\$960,000	\$960,000
105	FAR EAST NATIONAL BANK	1	\$960,000	\$960,000
106	BAY AREA EMPLOYMENT DEVELOPMENT COMPANY	1	\$902,000	\$902,000
107	DISCOVERY BANK	1	\$900,000	\$900,000
108	SUNRISE COMMUNITY BANK	1	\$830,000	\$830,000
109	COMPASS BANK	1	\$715,500	\$715,500
110	MERCHANTS BANK OF CALIFORNIA, NATIONAL ASSOCIATION	1	\$700,000	\$700,000
111	SEACOAST COMMERCE BANK	1	\$652,000	\$652,000
112	HOME LOAN INVESTMENT BANK, F.S.B.	1	\$450,000	\$450,000
113	BANK OF ESCONDIDO	1	\$418,500	\$418,500
114	1ST COMMERCE BANK	1	\$375,000	\$375,000
115	SANTA CLARA VALLEY BANK, NATIONAL ASSOCIATION	1	\$367,800	\$367,800
116	UNITED WESTERN BANK	1	\$360,000	\$360,000
117	BANK OF THE WEST	1	\$300,000	\$300,000
118	TD BANK, NATIONAL ASSOCIATION	1	\$297,000	\$297,000
119	YELLOWSTONE BANK	1	\$252,500	\$252,500
120	VINEYARD BANK, NATIONAL ASSOCIATION	1	\$250,000	\$250,000
121	CEDAR RAPIDS BANK AND TRUST COMPANY	1	\$240,000	\$240,000
122	VISION ONE CU	1	\$183,000	\$183,000
123	COMMERCIAL BANK OF CALIFORNIA	1	\$150,000	\$150,000
124	TOMATOBANK, N.A.	1	\$150,000	\$150,000
125	FIRST PRIVATE BANK & TRUST	1	\$150,000	\$150,000
126	PREMIER BUSINESS BANK	1	\$100,000	\$100,000
127	CALIFORNIA CU	1	\$100,000	\$100,000
128	PACIFIC COMMERCE BANK	1	\$100,000	\$100,000
129	WASHINGTON FIRST INTERNATIONAL BANK	1	\$50,000	\$50,000
130	WASHINGTON STATE BANK	1	\$50,000	\$50,000
131	COMMUNITY BANK OF NEVADA	1	\$50,000	\$50,000
132	MOUNTAIN AMERICA FCU	1	\$25,000	\$25,000
133	PREMIER AMERICA CU	1	\$10,000	\$10,000
<b><i>TOTALS:</i></b>		<b><i>1,951</i></b>	<b><i>\$602,090,346</i></b>	<b><i>\$308,606</i></b>